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A Connecticut Agent's Experience.

This gentleman is located in the thickly populated manufacturing districts of his State, and consequently he has a great number of people to canvass, and we must say he does well. Recently his wife was taken very ill, but a thorough course of "OUR NATIVE HERBS" put her right. Read his letter and profit by his example:



THE ALONZO O. BLISS CO.

Gentlemen: I have been a canvassing agent all my life and have handled various kinds of goods with average success.

A few years ago "OUR NA-TIVE HERBS" was brought to my notice by the benefit a friend derived from its use. I wrote you for the local agency, which was granted. I immediately started to canvass my assignment thoroughly, and leave literature at the few places where I could not sell med-

"OUR NATIVE HERBS" gave satisfaction from the first, and my trade commenced to increase nicely. I saw the possibilities of the agency, and concluded I could not do better than obtain the exclusive control of New Haven County, which I did. I have been pushing "OUR NATIVE HERBS" ever since with good success. I attribute my success to the following rea-

First—To the pure herbal and curative properties of "OUR NATIVE HERBS," which are unequaled.

Second—To the placing of a guarantee in each box sold. Third-To your honorable and upright business methods.

I have tried various methods of introducing the medicine, but I find that the good old plan of persistent and close personal canvassing pays the best. I have also tried newspaper advertising as an auxiliary to my canvassing, and I find it pays well. I ran a small notice in my local paper, and as a result had quite a number of mail orders and several requests to call with the medicine.

I have yet to hear of the first person who has not derived some benefit from the use of "OUR NATIVE HERBS." This medicine has made some wonderful cures in my neighborhood, and my friends and neighbors, one and all, never fail to recommend it to those suffering from disease. I have tried special health reports, too, and think they are an excellent means of impressing the cures on the people, as without a doubt testimonials from people from the same locality have more weight than those from some far-away State. The agent who wishes to make the most of his agency must try all schemes, and not stick to one particular idea.

I would advise all of my brother agents to work early and late, as they will not be able to find a business that will pay them better. Wishing you continued success, I am, very truly yours,

JAMES R. BROCKETT.

A Few Words About Our Business.

For several months we have been sending The Post to all of our agents with the view of not only supplying them with the best and latest news from all sections of the country, but to communicate to them at stated periods any information we may wish to, and publish the views and sales of our representatives from different countries.

Our agents, one and all, are pleased with the scheme, and anything that pleases them and advances the popularity of "OUR NA-TIVE HERBS" is just what we want. It is true, we expect our representatives to make a reasonable effort for business in their locality, and we do not feel disposed to send the paper regularly to the agent who only orders once a year. We are willing to send it to the agent who orders at least once every six months, and we think you will agree with us that this is a sufficient time to send the paper without receiving an order or letter giving some good reason for not doing so.

Some of you after reading about the sales of our agents and the quantities disposed of in a stated time may become discouraged and quit because they are not doing as well. These agents should bear in mind that those who make such good sales are workers, and devote all of their time to the agency, and consequently their sales should be

To those who are dissatisfied, we would advise that they devote more time to the business. A few hours' canvassing each day will soon put your agency on a good paying basis, and the time taken from your work will hardly be noticeable.

By canvassing we mean a personal visit at every house in your neighborhood; don't skip a single one, as those you miss will be the ones where medicine is needed the most.

When you call make your argument as brief and to the point as possible, and confine your talk to the medicine and what it will do. It is an excellent plan to cite two or three persons in your vicinity who have been cured by "OUR NATIVE HERBS." Indorsements of this character go farther and carry more weight than all we can say. You must remember, it is not what WE say about the medicine that sells it, BUT the cures it has made, and is continuing to make throughout the world! You can also mention the great saving in doctor's bills "OUR NATIVE HERBS" makes.

There are thousands of families all over the country who do not have to call a doctor from one year's end to another. These people all use "OUR NATIVE HERBS."

This is one of the strong points and should not be overlooked. You should call the attention of your prospective customers to our guarantee and its advantages.

Special Reports for Each State.

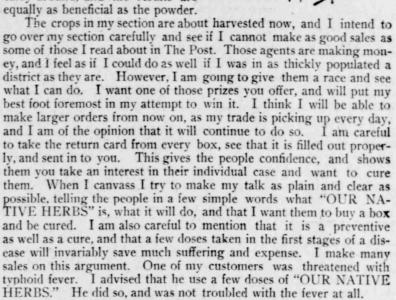
As we realize that local testimonials have more weight than those from a distance, we have decided to publish Health Reports for every State. Then an agent will be able to leave matter bearing indorsements from parties in his own State, and possibly they may be known to the people of his neighborhood. Now to get out these reports in good shape we will need a liberal supply of testimonials and photographs to select from; so we would be glad to have you procure as many testimonials and photographs as convenient, and forward them to headquarters as soon as possible. Be sure to have the party testifying state the case clearly.

An Agent from Alabama Gives His Experience.

The territory Mr. Crawford works is in the sparsely settled districts of his own State, but he manages to make good sales and correspondingly handsome profits, in spite of the few people he has to

He has been with us quite a while and is one of our most enthusiastic workers, and believes heart and soul in "OUR NATIVE HERBS" and the cures it makes. Tablets take well in his section, and he is acting in a wise manner when he pushes them.

THE ALONZO O. BLISS CO. Gentlemen: Inclosed you will please find an order for another supply of "OUR NATIVE HERB TABLETS." Please ship them as soon as possible, as my present stock is entirely exhausted, and I have orders that I cannot fill until the shipment arrives. The Tablets are selling fine and give universal satisfaction; several of my customers will not have it in any other style, as the Tablets are easier to take, are not so troublesome to carry around, and the results are



I am collecting testimonials and photographs which I will forward you shortly. I find the people are always ready and willing to speak a good word for your matchless medicine. The metal signs, tapes, and other literature you send is of great assistance to me, and I always see that it is carefully distributed. Very truly yours,

M. G. CRAWFORD.

THE ALONZO O. BLISS COMPANY,

Washington, D. C.

Kansas City, Mo.

Chicago, III.

San Francisco, Cal.

Montreal, Can.

London, Eng.

So Said Everybody Who Saw Her Trial Spin.

SAILED OVER THE CUP COURSE

Sir Thomas Lipton Delighted with th Showing Made by His Boat in American Waters-Another Trial To-day with a Different Set of Sails-Columbia and De fender Sail Their Last Test Race, the Former Winning by Over Ten Minutes.

New York, Sept. 4.-The Shamrock spread her wings for her first practice American waters to-day, and every one who saw her move said she was very fast. David Barrie, Sir Thomas Lipton's representative, said to-night:

day passed without accident. In e morning the Shamrock made thirteen There was a fine breeze, and the beat was very steady. Sir Thomas is more than pleased. The Erin and the Shamrock left their moorings about 8:30 morning. When we got away a tug towed the Shamrock, but in midstream, Narrows had been reached, the Shamrock proceeded alone. I did not keep any record of the time, but I think it was about 11 o'clock when the trial was started, and between 3 and 4 when Sir Thomas, Mr. Fife, the of the Shamrock, and Mr. Ratwere aboard the Shamrock, but I on the Erin. Capt. Archie Hoand his assistant, Capt. Bob steered the yacht alternately. She sailed over the regular cup course, from the Scotland Light Ship, making for the Long Island shore, then what I would call the New Jershore, and then back to the starting

Verdict of the Spectators.

Aside from the Shamrock and her orts, there were no boats down there saw her said: 'She's a wonder.' Barrie said that after the trial the ock, with her tender, anchored in ll after the races are over. The Erin, y stay at Sendy Hook until Wedapkinsville. Mr. Barrie said that would be another trial to-morrow he Shamrock carrying the same out another set of sails. Just new spars will be placed in

only unsual incident of the trip was passing of the Shamrock and the and the ocean liner City of Rome, was incoming. This occurred when hamrock had started on her trial, is about four miles off Sandy Hook. sailed as near as we could to the said Mr. Barrie, "about 300 feet, say, and there was great cheer-the passengers. The steamship Shamrock with her siren gers were all erowded to the side, and

Last of the Trial Races.

Wport, R. I., Sept. 4.—In to-day's race, second and last of the official trial or the settlement of a defender of cup, the Columbia again the Defender, the 1856 champion, by defeating her ten minutes and seven seconds over a triangular course in an eight knot breeze and a smooth sea. The contest was a procession throughout, with the Columbia leading at the start by thirteen seconds and gaining on every leg of the course. The first leg was a reach from strated that she is the superior of

the starting line at Brenton's Reef Lightship goutheast one half east to a flag mark, a distance of ten miles, and from the moment the Columbia crossed the line she steadily sailed away from her rival, gybing round the first mark three mintes and thirty-six seconds ahead.

The second leg was also a reach, a little broader than the first, but even if the Defender did set her spinnaker a mile from the turn she dropped two minutes and nineteen seconds more in the run to the second mark.

The third leg of the triangle was almost a dead beat to the finish, the two boats making a long hitch clear up to the Narrangasett shore. The Columbia made two other short tacks before she fetched he line, but the Defender, by holding nger in shore, managed to reach the ightship without another tack. Still, the olumbia gained, showing that with sheets osed hauled, she is the fastest American ailing yacht afloat. On this last leg she dded four minutes and twenty-two secentire course of ten minutes and seven

There will be no more official races, that to-day settling conclusively in the oats is better fitted to meet the Sham-

Columbia Will Be Chosen.

The cup committee is permitted to delected to defend the cup until a week prior to the date of the first contest, and therefore the decision was not made pubto-day. Of course there is not slightest doubt that the Columbia will be the craft chosen. What all the yachtsmen would like to

see is a contest between the boats when they could carry only their lower sails. On the run of the New York Yacht Club from this port to Vineyard Haven during the recent cruise in a half gale, the Defender practically defeated the Columbia on time allowance and there are to-day many who think that the old boat is the faster in a stiff breeze with lifted sheets. On the run to the Vineyard the Columbia had a pine mast, which no doubt handicapped her to some extent, and what re-mains to be seen is whether she is improved in heavy weather by the steel mast as much as she is in moderate

There will be a race to-morrow between the Columbia and Defender for a cup offered by William Goddard, of Providence, Mr. Iselin's father-in-law. The contest Mr. Iselin's father-in-law. The contest will be over a course fifteen miles to windward or leeward and return, starting from Brenton's Reef Lightship at 2 p. m. The race will be run by the New York Yacht Club regatta committe. The reason for holding this race is to try a new and lighter weight mainsail on the Columbia.

DEWEY IN A BRITISH PORT.

Guards-Slightly Indisposed.

Gibraltar, Sept. 4 .- The United States cruiser Olympia, with Admiral Dewey on oard, which arrived here at 9:15 o'clock this morning, fired the usual salute in honor of the garrison and the compliment was returned by the batteries on shore and the British battle-ship Devastation. Admiral Dewey is slightly indisposed at present and intends to live ashere during is stay here. Mr. Horatio L. Sprague. United States consul at Gibraltar, an old friend of Admiral Dewey, warmly welcomed him. At noon the American Comnander landed; the batteries again sa-

The Second Battalion of the Second The Second Battalion of the Second Grenadier Guards escorted Admiral Dewey in the carriage of Gen. Sir Robert Biddulph, the governor and cemmander-inchief, to the palace, for the purpose of paying Gen. Biddulph an official visit. The Olympia is expected to sail September II for New York. The crew of the warship are well.

In the course of the afternoon Sir Robert Biddulph returned Admiral Dewey's visit, receiving the usual salutes on his arrival.

Believing This, the People Will Hold the Philippines.

Will Be One of Educating the Voters to the Commercial Advantages of Our Oriental Possessions-Wants Strong Government There-Senator Morgan Says Manila Will Be the South's Cotton Market.

It is the opinion of Senator Carter, of Montana, as expressed to a Post reporter yesterday, that the war in the Philippines will end by the 1st of next January. "And then?"

"And then," repeated the Senator, as he stepped back into the shade of the Treasury building, "we will have to meet the problem of the future disposition of the islands. I realize that then we can not appeal to the people to stand by our soldiers fighting for the flag as a matter of patriotism. The fighting will have ended and it will be simply an abstract question for the people to answer."
"How will the Republican party pre-

sent the question?'

"By insisting that the retention of the Philippines is a matter of business profit. This is a practical age. We are going to deal with this question on the basis of dollars and cents. If the American people believe that the Philippines are going to help us, they will never let the islands go on the other hand, they find that the Philippines mean a constant drain and small return, you will find the verdict of the people to be against permanent retention. I believe that possession of the islands means a great stimulus to trade, especially for the Pacific coast. Oregon wheat now goes to Liverpool around Cape Horn. If it goes to Manila or Hongkong Horn. If it goes to Manila or Hongkong, so much the better for the wheat grower. Half the population of the globe lives in the circle of two thousand miles around Luzon. I believe that we are going to develop this great field under exceptional advantages. Neither religion nor sentiment will have much influence in determining the verdict. The great question will be, Will it pay? If we can show the country that it will, as I think we can, the American flag will never come down from the Philippines."

A Strong Government Advisable. "What sort of government should be de-

"Three suggestions will undoubtedly be islands entirely to the natives. I do not believe this will meet the approval of the Afferican people. The second will be to seize the islands in a firm grasp, assuring the people that we mean to give them a the people that we mean to give them a better government than they could enjoy under any other flag or could create for themselves, but that we are the masters and propose to remain so. Pher the third proposition will be to throw a loose string around the people holding their seaports and custom houses with our navy, but allowing them absolute freedom in their internal affairs. This feedom in my judgment, would soon become anarchy and we would have to rule anyway; so I should say that the second proposition is the one that ought to be adopted. The firmer we are in our administration, the more respect will those people have for us.

"As to the form of government," continued Senator Carter, "I should say that a severnor ought to be appointed by the President, with a council also selected by him. There might be a Filipino legislature, composed of prominent men from each of the islands, to discuss questions and advise the governor. I do not approve of a commission. I think the authority ought to be vested in a responsible head, not spread through several commissioners." better government than they could enjoy

Will Greatly Help the South. The commercial advantages of the Philippines appeal with great force to Sena-

tor Morgan, of Alabama, who has been in the city for a few days. He believes that

before many years Manila will be the Liv-erpool of the East, and cites the enormous growth of Hongkong, which has devel-oped from a barren rock into one of the greatest ports of the world. "This development is all due to American cotton," says the Senator. When he passed through San Diego, Cal., on his return from the Hawaiian Islands, Senator Morgan suggested to the mer-

chants there that they establish a cotton trade with the Orient. A few days ago he received a letter stating that 36,000 bales of cotton had been shipped and 13,000 more bales were now on the wharves awaiting vessels. "This is just the beginning," said the Senator. "Instead of sending Southern cotton to Liverpool, there to be unloaded, manufactured, and through the Mediterranean and the Indian Ocean to the Orient, with constant charges or brokerage, insurance, storage, &c., we will ship our cotton direct to Asia. Twothirds of the cotton-consuming population thirds of the cotton-consuming population of the earth live among the peoples of Asia, and Manila is the door through which we can reach them. We can develop our own trade and we need not depend upon Liverpool to fix the price of cotton. We can make Manila, and not Liverpool, the principal market for our Southern cotton, and open up to our section an era of prosperity almost beyond conception."

CHAMBERS STILL CHIEF JUSTICE. His Position in the Matter Sustained by

Secretary Hay. Chief Justice Chambers, of Samoa, who is here to confer with officials and to submit his report to the three powers represented in Samoa, talked in an interesting manner yesterday on some of the general conditions in Samoa, and also cleared up some misapprehension as to his own stat-

Notwithstanding reports of his resignation, Judge Chambers states that he has not resigned, but, on the contrary, that he still holds the position of chief justice of Samoa. In this position, moreover, he is sustained by the State Department, that although Aguinaldo is the leader of which is acting on the theory that he is in full possession of the office, although does not by any means fairly represent temporarily absent. He also points out that it has been frequently stated that he comes to Washington to report to the state Charles and the comes to the come of the insurrection. State Department, whereas he was chosen as chief justice by all three governments—
the United States, Great Britain, and Germany—and his reports are made in duplicate to all of them. It was this, he certainly had given great encourage— State Department, whereas he was chosen is inclined to think, which led to some ex-ception being taken by one of the signa-ers. The influence of the league tory powers, as some of the criticisms which he found necessary to express as to the course of an official of that government were furnished in duplicate to it heart and a strong hope of ultimate sucment were furnished in duplicate to it as well as to the United States. In that cess. way Great Britain and Germany have Commenting upon the published state-been at all times informed of everything ment that President McKinley had formuthat Judge Chambers has reported to the lated a plan for the government of the

and Consul General Rose, Judge Chamoers will not speak for the present, but he
intimates that this will be quite fully covered in his report to the three governments. The report will be sent direct to
Lord Salishur, and Prince Hohmits. Lord Salisbury and Prince Hoheniche, as well as to Secretary Hay. well as to Secretary Hay.

Speaking of American interests in Sa-

na, Judge Chambers said: "We have a magnificent harbor at Pago-Pago, and from the magnitude of the improvements which the government is making it may september 23. On that occasion a monube inferred we intend to stay there. The second largest coal warehouse in the mand residing in this city are requested to

Mark Twain as a Princeto iar.

Princeton, N. J., Sept. 4.—Mark Twain has engaged rooms at the Princeton Inn.

Biedler, Benjamin Mohler, sergeant, and Dr. Samuel Waggaman. and expects to spend the fall and winter here. It is also stated that Mr. Clemens has signified his intention of making From the Detroit Journal. Princeton his permanent home, if he should like the town.

Situation in Philippines Described

Believes the Rebellion Will Be Crushed Out in Short Order When the New Army Takes the Field-Anti-Imperialistic Influence.

The cabinet was in session for more than two hours yesterday, and a variety of matters which have accumulated during the President's absence were dis-cussed. It was Secretary Root's first attendance, the other members present being Secretaries Hay, Gage, Hitchcock,

stood that within the next two or three days he will make a statement to the press which will cover his observations on he islands, and later will make a forma report to the President covering the sub ject in detail. This report, however, will not be made until the other members of the commission arrive in Washington. It is understood that Mr. Schurman takes a hopeful view of the situation in the Philippines, and has no doubt that with our increased forces we will be able to does not by any means fairly represent

Commenting upon the published state United States, and in some instances this Philippines after the insurrection shall frankness of intercourse had led to difmember of the cabinet that no definite As to the trouble in Samoa between him plans whatever have been made by the

Reunion of Mosby Men.

Beutenant; Durand Shackleford, Bush Un-derwood, E. Thompson, captain; A. T.

by Peace Commissioner.

and relieved of the responsibility of the military operations.

President Schurman, of the Philippine

Commission, was present by invitation, and made a comprehensive statement of the situation on the islands. It is under-

The sixth reunion of Mosby's men will

be inferred we intend to stay there. The second largest coal warehouse in the world is under construction, at a cost of samething like \$100,000.

Judge Chambers will be here for some days, expecting to meet Judge Tripp the United States Commissioner to Samera, and to confer with the President on the return of the latter from Philadelphia.

Welled. Members of that dashing command residing in this city are requested to meet at Confederate Hall, corner Elevation and E streets northwest, to-morrow evening at 7:30 o'clock, to make arrangements to attend. This is by request of the following members: Dr. A. B. Mitchell, R. M. Harrover, Boyd Smith, lightness to Durand Shackleford, Bush Un-

If war is hell, why not get the Higher

Criticism to abolish it?

Houston— 5 15-16 183 548 745 64,134 Houston— Easy 61-16 4,711 4,711 90 29,020 New York— NEW YORK COTTON.

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ents Messrs. Ladenburg, Thalmann & Co., New York.

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New York.

Open. High. Low. Close.

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December 5.95 5.90 6.00 5.56 5.26

EMICAGO GRAIN.

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New York Stock Exchange. Correspondones. Ludenburg. Thalmann & Co.
New York Stock Exchange. Correspondones. Ludenburg. Thalmann & Co.
New York Stock Exchange. Correspondones. Members of the Stock Exchange. Correspondo

5,168 5,168 289 29,711 represented that the next Cuban crop will be a very large one. In industrial lines the situation is reported very satisfactory. Employment is general and strikes and labor troubles generally are considered with 154 last week are the smallest reported for a long titze, numbering only 131, as compared with 154 last week, 154 in this week a great ago, 138 in 1893, and 1895, and 1895,

"Business failures in the Dominion of Canada for the week number 25, as compared with 13 last week and in this week a year ago, 30 in 1597 and 1896, and 33 in 1895."

DUN'S WEEKLY REVIEW.

New York, Sept. 1.—R. G. Dun & Co.'s Weekly Review of Trade will say to-morrow: "The astonishing feature is the magnitude of demand, notwithstanding prices which would er-dinarily check it. In products directly consumed by individuals, the larger employment and better wages of the working force give explanation. Efforts to meet the demand call for more stores, manufacturing works, more machinery and facilities and trans